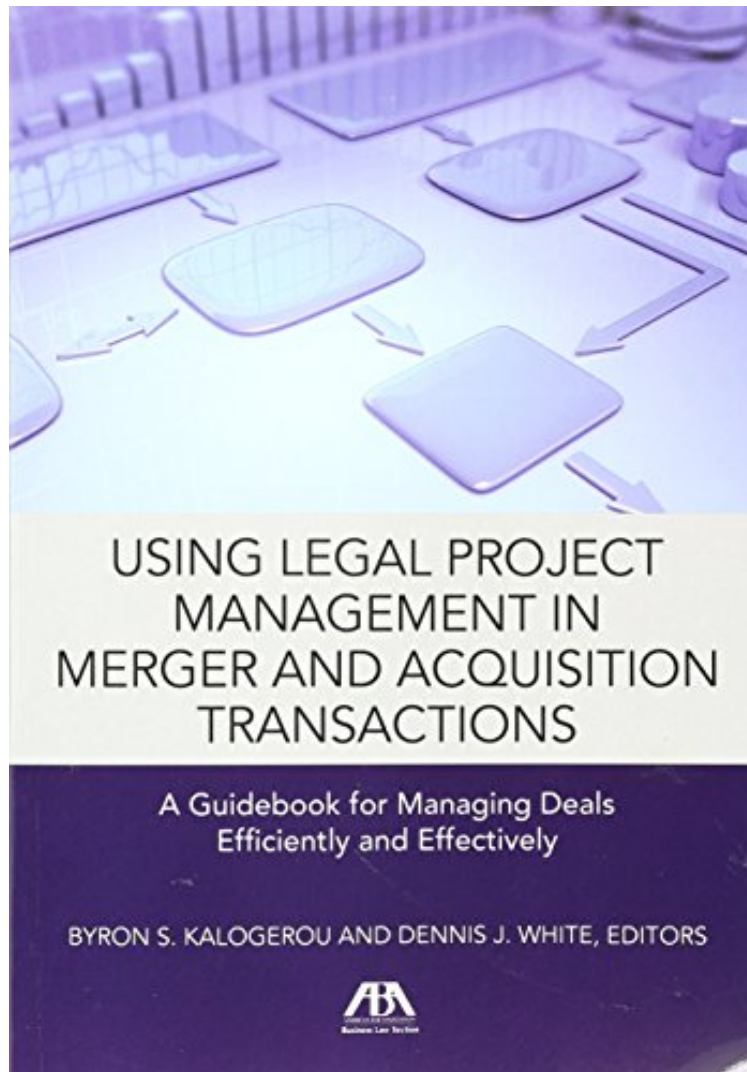


(Pdf free) Using Legal Project Management in Merger and Acquisition Transactions: A Guidebook for Managing Deals Effectively and Efficiently

Using Legal Project Management in Merger and Acquisition Transactions: A Guidebook for Managing Deals Effectively and Efficiently

Byron S. Kalogerou, Dennis J. White
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This guidebook, written by seasoned MA practitioners, will help lawyers work faster and smarter, meeting the demands of increasingly sophisticated clients and keeping pace with today's dynamic legal marketplace. As a practical resource, this guide contains essential tools that deal lawyers can consult, customize, and adapt as they effectively scope, plan, manage, and execute MA transactions. Deal velocity continues to accelerate as a result of advances in technology, instant communication and virtual due diligence and closings. To respond to this velocity in the deal cycle and increasing demands for predictability of legal costs in transactional matters, this resource provides lawyers with tools to help meet such demands, without overlooking important matters or otherwise compromising the quality of legal service you provide. Organized by three deal phases, namely PreDeal, Deal, and Post-Closing, and by user, be it the client, the law firm, or the opposing counsel, this guidebook includes: A menu of alternative fee arrangements for MA deals, tools for conducting post matter assessments and a set of suggested MA billing codes Valuable guidance on using legal practice management in your firm to increase organizational and communications framework that enables law firms and in-house counsel to better plan, manage, and execute MA transactions A companion website available to purchasers to keep you updated on this evolving area of the MA law practice Downloadable checklists, forms and tools, including two billing tools, you can customize to implement legal project management in your MA practice

About the Author Byron S. Kalogerou is a partner with McDermott Will and Emery in Boston, MA. He is the founder and chair of the Firm's Life Science Industry Group and leads the Boston Corporate practice. Byron focuses his practice on domestic and cross-border mergers and acquisitions, finance, and joint ventures and alliances. Dennis J. White is a partner in the Business Law Group of Verrill Dana LLP. He serves as Partner-In-Charge of the firm's Boston office. Mr. White has extensive experience in representing emerging and mature companies, family businesses, private equity and venture capital firms across a broad range of industries, both in the United States and abroad. His practice focuses on transactional matters, including mergers and acquisitions, private and public offerings of securities, restructurings and sales of distressed companies, as well as on corporate governance.