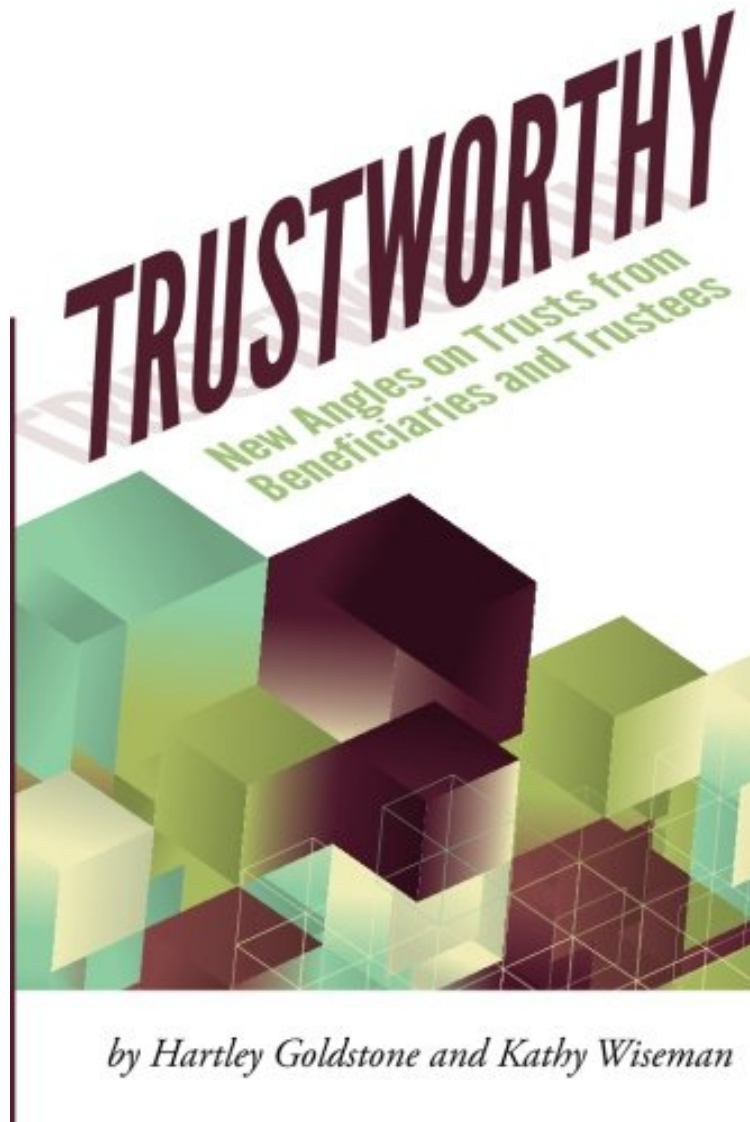


[Read now] TrustWorthy: New Angles on Trusts from Beneficiaries and Trustees: A Positive Story Project showcasing beneficiaries and trustees

## **TrustWorthy: New Angles on Trusts from Beneficiaries and Trustees: A Positive Story Project showcasing beneficiaries and trustees**

*Hartley Goldstone, Kathy Wiseman*  
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**Hartley Goldstone, Kathy Wiseman : TrustWorthy: New Angles on Trusts from Beneficiaries and Trustees: A Positive Story Project showcasing beneficiaries and trustees** before purchasing it in order to gage whether or not it would be worth my time, and all praised TrustWorthy: New Angles on Trusts from Beneficiaries and Trustees: A

## Positive Story Project showcasing beneficiaries and trustees:

1 of 1 people found the following review helpful. Excellent resource for trustees, beneficiaries advisors  
By Mark C. Hartnett  
Trustworthy is an excellent resource for anyone involved in a beneficiary/trustee relationship. So many books are written about the technical nature of trusts (much like a travel agent tells you about exciting places to visit), while Trustworthy takes on the role of a tour guide and leads the reader on a journey to experience excellence in the trust world. Trustworthy will open your mind to what a trust can be.  
3 of 3 people found the following review helpful. A must read for anyone in the trust / PWM industry in Asia  
By Christian G. Stewart  
Anyone in Asia who is a trust creator, a beneficiary, or involved in any way with the Asian trust industry should take Hartley Goldstone and Kathy Wiseman's collection of positive stories as compulsory reading material.  
In Asia, for the vast majority of family trusts, the trust creator is still alive. Read these stories to learn about the issues that beneficiaries in the third generation and beyond will have to deal with.  
Second, wealthy Asian families are always looking for role models and example of what other families have done well and this book is filled from cover to cover with positive success stories.  
Third, this offers a very important reminder that a trust is a relationship, not a product. It will change the way in which you think about selecting trustees and deciding on trust protectors and advisors.  
Finally, the focus of this book is squarely on the well-being success of the family system and its stories model the way to use a trust relationship to nurture mature responsible beneficiaries.  
1 of 1 people found the following review helpful. Navigating the "trust triangle"  
By Dennis T. jAFFE  
Trusts are a feature of many families, not just the super-wealthy. A trust is a vehicle that allows the transfer of assets across generations. Most trusts are made for tax purposes, or to provide for a young family member. But the creation of a trust also creates a strange relationship between the wealth creator, the people who receive the benefits of the money in the trust, and the special person who is named the beneficiary, who is charged with keeping the rules of the trust. Goldstone and Wiseman focus on the relationships that grow up in this triangle, and their effects on each of the people involved. The book is short, and has 25 stories by people in these relationships who have had positive experiences. The negative experiences we can read in news accounts of family feuds and lawsuits, but we often don't learn much about what it is like when they work. This book should be given to anyone who creates, benefits or is trustee for a trust. The legal requirements are often less important than the personal relationships that are created, and to my knowledge, this is the only book that takes on this topic. It is well written, vivid, clear and useful.

TrustWorthy is a collection of 25 personal -- and positive -- stories told by beneficiaries, trustees and their advisors. The book speaks to the human side of personal trusts, leaving the technical side (legal, tax, investments) to others. The book's objective? To begin to transform the most complex, conflicted and difficult relationship known under the law -- the "arranged marriage" between beneficiary and trustee -- by supplanting prevailing negative assumptions and behaviors. Readers are given a peek at "what other families do." Storytellers tackle big questions, for example: How can trusts be used to promote beneficiaries' maturity? What should I look for in a trustee? How can beneficiaries successfully integrate inheritances into their lives? How can trustees, prudently and within legal and other constraints, administer trusts in a way that enhances beneficiaries' lives? How can the widespread dissatisfaction, and all the talk of "problem" beneficiaries and "problem" trustees, give way to more creative and productive relationships? Hartley Goldstone, J.D. and MBA, delights in being surprised by profound questions, having served families for 30 years at attorney, trustee and planner. Today, he is an accomplished speaker, educator and coach for trustees, inheritors in all stages of life, their families and advisors. Kathy Wiseman, MBA and faculty at the Bowen Center for the Study of Family systems, assists people with the legacy potential of their family business, foundation and wealth. She educates families and their professionals about the human assets that underlie success for any trust/estate. Here's what others say about TrustWorthy: You are about to go on the positive journey that is the ongoing effort of Hartley and Kathy to reengineer the beneficiary/trustee relationship toward its higher functioning... -From the Foreword to TrustWorthy, by James E. Hughes Jr., author of *The Cycle of the Gift and Family Wealth* This is the one book to read this year if you are creating your estate plan, if you are a trustee or a beneficiary, or if you advise families of wealth. You will not think about trusts in the same way again. -Charles W. Collier, Former Senior Philanthropic Advisor at Harvard University and author of *Wealth in Families* TrustWorthy should be required reading not only for trustees and beneficiaries, but also for grantors and trusted family advisors. Hartley and Kathy's decision to use storytelling to reveal the vast potential in the trustee and beneficiary relationship was a stroke of genius. The stories in this book are inspiring and do a great job of demonstrating how trusts can be used not only to transfer financial wealth, but also to transfer legacy from one generation to the next. -Sara Hamilton, CEO and Founder, Family Office Exchange

About the Author  
HARTLEY GOLDSTONE founded Navigating the Trustscape after serving families for thirty years as attorney, trustee and planner. He is a strategic and tactical advisor for institutional and individual trustees and inheritors in all stages of life. He offers workshops for trustees and for trust beneficiaries, facilitated family meetings, personal consulting and speaking engagements directed toward reframing trust relationships that too often fail downstream generations and the trustees that serve them. Hartley's focus is on raising trustee and beneficiary

awareness of the possibilities in their relationships, followed by practical next steps to fulfill the potential of personal trusts to enhance the lives of beneficiaries within the legal and other constraints. Beneficiaries and trustees who strive for excellence seek to understand the power (and fragility) of the relationship. KATHY WISEMAN, MBA, is the founder and president of Working Systems, Inc., a firm dedicated to enhancing generational transitions in family businesses, family offices and family foundations. Based on the latest studies of family relationship systems, Wiseman uses a variety of distinct techniques to facilitate engagement, participation and decision-making as she assists families navigate through times of high-stake change. Wiseman is a faculty member of the Georgetown University Family Center and Bowen Center for the Study of the Family, where she lectures on decision making and effective management in systems considering or experiencing change. She is an adjunct faculty member at George Washington University's Center for Entrepreneurial Excellence, where she co-directs the Family Office Forum a private forum developed for family office leaders to share best practices, participate in a peer network, challenge their thinking and act as a resource for insight and opportunities.