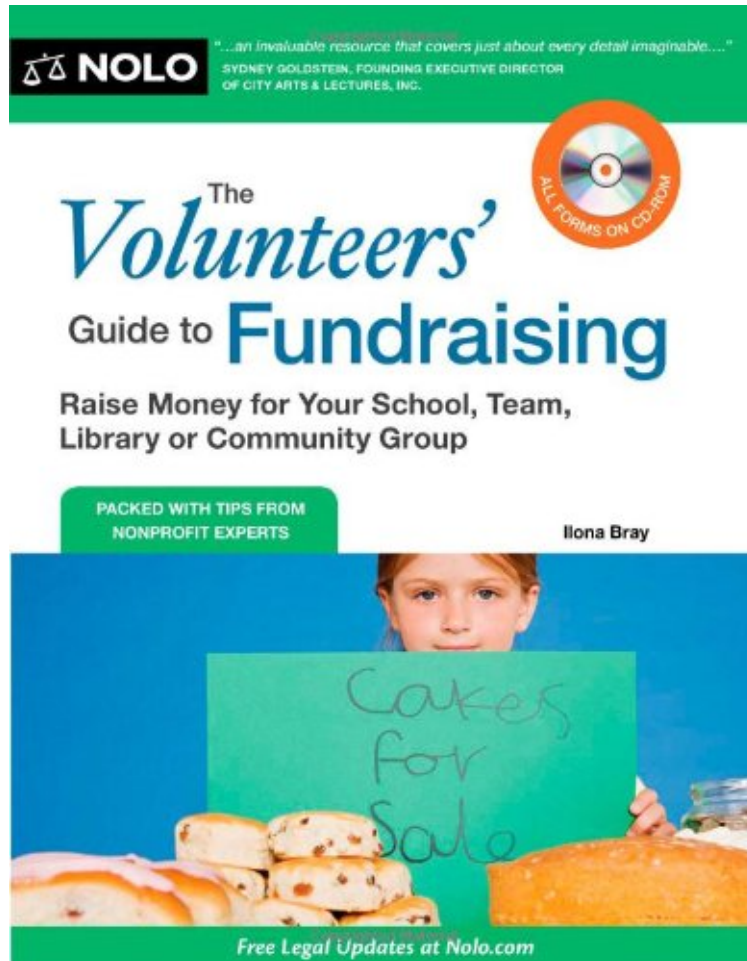


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The Volunteers' Guide to Fundraising: Raise Money for Your School, Team, Library or Community Group

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Raise money for your cause with this guide, full of efficient and effective practical tips. If you volunteer for a nonprofit, parent-teacher association, or virtually any other community group, you've probably noticed that not even your hard work can keep the organization completely afloat -- to do that, you need cash. But when your small group is competing for donations with larger organizations who can afford to retain professional fundraisers, this task can seem impossible. Enter *The Volunteer's Guide to Fundraising*. This comprehensive guide shows volunteers and nonprofit staffers both the practical and the fun aspects of fundraising. Plus, you'll find unique insights from a team of nonprofit experts, including executive directors, accountants, event planners, lawyers, and group leaders. Get the lowdown on these fundraising methods, and more: sponsorships and donations from businesses selling goods and services, member donations, special events and auctions, dinners and other food events, benefit concerts, lectures, and shows. Whether you're raising money for your PTA, helping out your child's sports team or music group, or trying to keep the local library afloat amid budget cutbacks, use *The Volunteer's Guide to Fundraising* to help you legally raise and handle money without running afoul of IRS rules, prepare grant proposals, and come up with a winning fundraising strategy. Use this book to make the most of your group's resources, no matter what size it is.

"The *Volunteers Guide to Fundraising* is an all-in-one resource that should be of considerable value to both directors of volunteer programs at nonprofit organizations and the volunteers who serve them." Foreword, reviewed by Barry Silverstein, June 29, 2011 <https://www.forewordreviews.com/reviews/the-volunteers-guide-to-fundraising/> "The *Volunteers' Guide to Fundraising* is an invaluable resource that covers just about every detail imaginable regarding the nuts and bolts of fundraising. Volunteers will especially appreciate the personal stories and tips from real-life fundraisers." Sydney Goldstein, founding executive director of City Arts and Lectures, INC About the Author Ilona Bray, J.D. is an award-winning author and legal editor at Nolo, specializing in real estate, immigration law, workplace wellness and nonprofit fundraising. Many of her books are consistent Nolo bestsellers, among them *Effective Fundraising for Nonprofits*, *U.S. Immigration Made Easy* and *Nolo's Essential Guide to Buying Your First Home*. Her latest book is entitled *The Volunteers' Guide to Fundraising*. She particularly enjoys interviewing people and weaving their stories into her books. Bray's working background includes solo practice, nonprofit, and corporate stints, as well as long periods of volunteering, including an internship at Amnesty International's main legal office in London. She received her law degree and a Master's degree in East Asian (Chinese) Studies from the University of Washington. In her spare time she enjoys hiking, going to open houses and gardening. Bray also blogs on ideas for raising money for your nonprofit at *Nolo's Fundraising Tips for Busy Nonprofits* and provides tips for anyone buying or selling a home at *Nolo's Real Estate Tips for Home Buyers and Sellers* -- winner of the 2012 "Best Blog" award from the National Association of Real Estate Editors (NAREE). She is also an author on a popular Immigration Law Site and writes *Nolo's Immigration Law Blog*. Ilona Bray's Profile on Google +