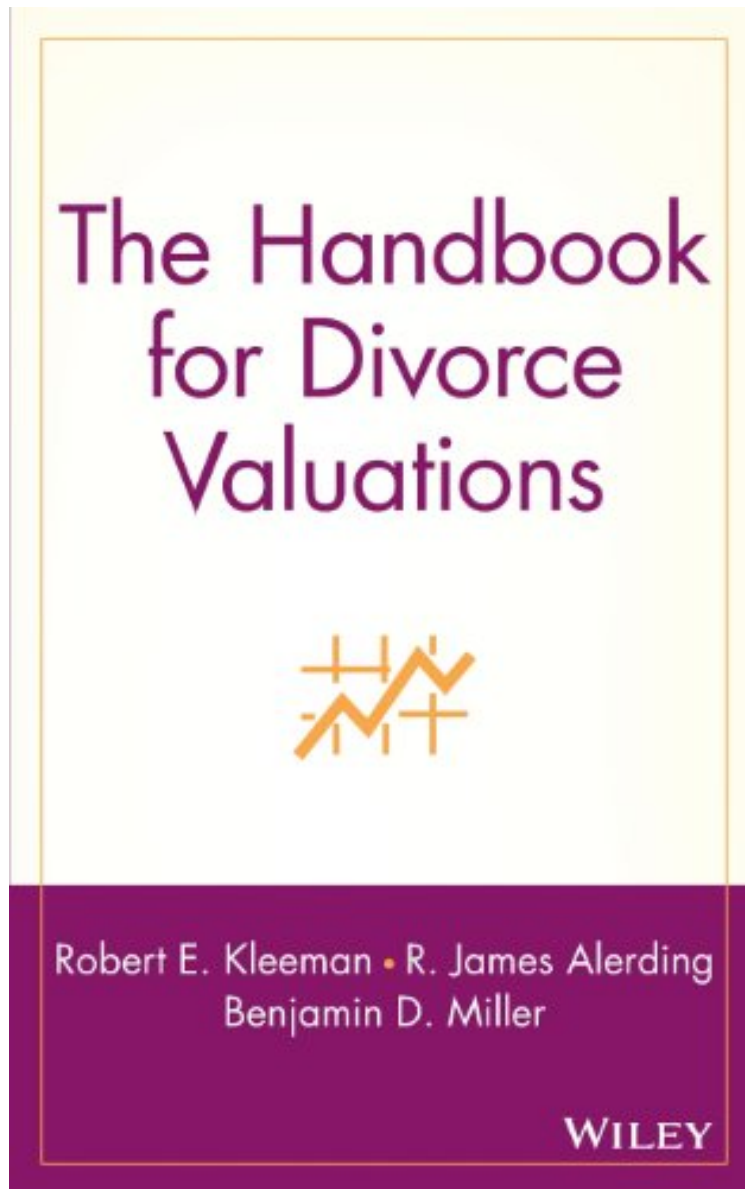


[Download] The Handbook for Divorce Valuations

## The Handbook for Divorce Valuations

*Robert E. Kleeman, R. James Alerding, Benjamin D. Miller*  
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**Robert E. Kleeman, R. James Alerding, Benjamin D. Miller : The Handbook for Divorce Valuations** before purchasing it in order to gage whether or not it would be worth my time, and all praised The Handbook for Divorce Valuations:

A complete, compact guide to business valuation in divorce litigation The Handbook for Divorce Valuations is a comprehensive, practical handbook that covers every aspect of the CPA's role in divorce proceedings. It offers clear and detailed coverage of everything from the impact of state law on the practice to the applicability of various valuation methodologies, from establishing valuation credentials to marketing the divorce practice in a highly competitive environment. The authors, who have a combined total of more than 50 years' experience in divorce practice, lead the reader through each step of a divorce engagement. They recommend the most practical and efficient methods of addressing each issue and point out hazards and potential difficulties along the way. They also explain why and how business valuation in divorce practice differs from valuation in other situations, and they examine the intricacies of data collection and analysis, finding and using industry and comparable company information, discounts and premiums, preparing for depositions and trials, and much more. For any CPA who works, or is considering working, on family law matters, The Handbook for Divorce Valuations is an incomparable resource that helps practitioners provide the highest level of service to their clients. A CPA who accepts a business valuation engagement in a family law setting embarks on a unique mission. In most states, business valuations linked to divorce proceedings are governed by different laws than those that apply to other valuations, and because the CPA has become an advocate for one side in an adversarial process, the findings of the valuation are sure to be challenged aggressively by representatives of the other side. Since neither business valuation strategies nor expert witness skills are part of the curriculum of any undergraduate accounting program, CPAs have generally had to acquire them through trial and, unfortunately, error until now. The Handbook for Divorce Valuations offers practical coverage of every aspect of business valuation in the context of a divorce. From engagement acceptance and administration to divorce-related valuation issues and appearing as an expert witness, this comprehensive guide shows practitioners how to provide the highest level of service in divorce litigation. It helps CPAs: \* Prepare detailed, comprehensive reports on business valuation engagements \* Make the most of guidelines company- and industry-specific information \* Collect and analyze relevant data \* Choose the best valuation methodology \* Prepare for depositions and trials \* Put forth best effort on direct examination \* Survive cross-examination Divorce litigants depend on thorough, competent professionals to represent their interests. The Handbook for Divorce Valuations helps practitioners ensure that their clients will receive the very best possible representation.

From the Inside Flap A CPA who accepts a business valuation engagement in a family law setting embarks on a unique mission. In most states, business valuations linked to divorce proceedings are governed by different laws than those that apply to other valuations, and because the CPA has become an advocate for one side in an adversarial process, the findings of the valuation are sure to be challenged aggressively by representatives of the other side. Since neither business valuation strategies nor expert witness skills are part of the curriculum of any undergraduate accounting program, CPAs have generally had to acquire them through trial and, unfortunately, error until now. The Handbook for Divorce Valuations offers practical coverage of every aspect of business valuation in the context of a divorce. From engagement acceptance and administration to divorce-related valuation issues and appearing as an expert witness, this comprehensive guide shows practitioners how to provide the highest level of service in divorce litigation. It helps CPAs: Prepare detailed, comprehensive reports on business valuation engagements Make the most of guidelines company- and industry-specific information Collect and analyze relevant data Choose the best valuation methodology Prepare for depositions and trials Put forth best effort on direct examination Survive cross-examination Divorce litigants depend on thorough, competent professionals to represent their interests. The Handbook for Divorce Valuations helps practitioners ensure that their clients will receive the very best possible representation. From the Back Cover A complete, compact guide to business valuation in divorce litigation The Handbook for Divorce Valuations is a comprehensive, practical handbook that covers every aspect of the CPA's role in divorce proceedings. It offers clear and detailed coverage of everything from the impact of state law on the practice to the applicability of various valuation methodologies, from establishing valuation credentials to marketing the divorce practice in a highly competitive environment. The authors, who have a combined total of more than 50 years' experience in divorce practice, lead the reader through each step of a divorce engagement. They recommend the most practical and efficient methods of addressing each issue and point out hazards and potential difficulties along the way. They also explain why and how business valuation in divorce practice differs from valuation in other situations, and they examine the intricacies of data collection and analysis, finding and using industry and comparable company information, discounts and premiums, preparing for depositions and trials, and much more. For any CPA who works, or is considering working, on family law matters, The Handbook for Divorce Valuations is an incomparable resource that helps practitioners provide the highest level of service to their clients. A CPA who accepts a business valuation engagement in a family law setting embarks on a unique mission. In most states, business valuations linked to divorce proceedings are governed by different laws than those that apply to other valuations, and because the CPA has become an advocate for one side in an adversarial process, the findings of the valuation are sure to be challenged aggressively by representatives of the other side. Since neither business valuation strategies nor expert witness skills are part of the curriculum of any undergraduate accounting program, CPAs have generally had to acquire them through trial and,

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