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# The Freelance Lawyering Manual: What Every Lawyer Needs to Know about the New Temporary Attorney Market

*Kimberly L. Alderman*

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## THE FREELANCE LAWYERING MANUAL

What Every Lawyer Needs to Know  
About the **New** Temporary Attorney Market



**Kimberly L. Alderman**

Preface by Carolyn Elefant

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**Kimberly L. Alderman : The Freelance Lawyering Manual: What Every Lawyer Needs to Know about the New Temporary Attorney Market** before purchasing it in order to gage whether or not it would be worth my time, and all praised The Freelance Lawyering Manual: What Every Lawyer Needs to Know about the New Temporary Attorney Market:

5 of 5 people found the following review helpful. Make Your Legal Wordsmith Talents Your CareerBy Corinne A. Tampas, Esq. Too often lawyers think that the only way to practice law is to either work for a large law firm in a big city or hang a shingle in a small town. Those unhappy with these choices seek out books that tell them what they can do with a law degree outside of the practice of law. That's fine if you hate the law, but what if you love the law and just hate the silly stuff that goes with the daily practice of the law? Maybe you should freelance? I have been freelancing for five years. (I prefer to think of my legal-taxation research and writing gig as a "practice niche"). I found this succinct book very informative and a good reference somewhat akin to a diet book. I think I know what to do, but a little guidance goes a long way. Especially useful was the section on ethical considerations because as a freelancer you are going to have to educate your attorney-clients (the hiring attorney) that not only does hiring a freelance attorney make economic sense, but it is encouraged by many state bars and the ABA as a way to keep costs lower. And finally, Ms. Alderman's book emphasizes that freelancing is not easy. You must be disciplined, you must be prepared to market your services, and you must be prepared for the occasional dry spell. Of course, you better know your stuff.

0 of 0 people found the following review helpful. Good resourceBy Hillary Alberts It has all the basics for how to start your freelance lawyer business. The book also lists other useful resources. I wish the book was a bit more detailed/longer as I still had some questions when I finished it. However, like I said, it's a great resource for getting started.

0 of 1 people found the following review helpful. Five StarsBy Nancy Drew Seems brand-new. Thanks!

No solo attorney or aspiring freelance lawyer should be without *The Freelance Lawyering Manual*. Packed with practical information, advice, and tips for lawyers struggling in a tight market, this book is a must for attorneys who crave more compensation, flexibility, and fulfillment in their careers. It shows solo and small firm attorneys how to use the freelance market to dramatically increase revenue and maximize efficiency, and aspiring freelance lawyers how to build freelance firms without large initial investments. Whether you're a practicing attorney or an aspiring freelance lawyer, *The Freelance Lawyering Manual* is the only book with the blueprint you need to make the freelance law market work for you.

Even as freelance lawyering has gained greater traction, there has been no comprehensive guide to assist freelance lawyers or hiring lawyers in understanding the practical and ethical issues involved. Alderman's book not only fills that void, but does so comprehensively and intelligently. - Robert Ambrogi's *LawSites* This book lays out the good, the bad, and the ugly of freelance lawyering. The section on ethics is a brilliant, utterly readable distillation of some of the duller ethical opinions ever produced. Alderman lays out what you need to know when it comes to ethical concerns regarding supervision, confidentiality, malpractice, conflict screening, and billing. Bruce Cameron's *Rural Lawyer* For all of its benefits, there's much about freelance lawyering that remains misunderstood. *The Freelance Lawyering Manual* debunks many of the myths of freelancing and shows how to freelance both professionally and ethically. - Carolyn Elefant's *My Shingle* From the Back Cover Whether you're a lawyer thinking about starting a freelance practice or a solo or small firm attorney who wants to know how a freelance lawyer can help, *The Freelance Lawyering Manual* is for you. Freelance lawyers learn: The benefits to and drawbacks of being a freelance lawyer, How to structure and manage a freelance law practice, Whether to have a specialty or general freelance practice, How to set rates and bill for services, The most effective techniques for marketing a freelance law practice, How to communicate with potential and current clients, and How to navigate ethical issues that arise in the context of freelance lawyering. Solo and small firm attorneys learn: The risks and rewards of hiring a freelance lawyer, How to ethically profit off a freelance lawyer, Whether and when they have to tell their client they've hired a freelance lawyer, Strategies for supervising the work of a freelance lawyer, How to find and screen potential freelance lawyers, and How much to pay for freelance legal services. *The Freelance Lawyering Manual* not only celebrates the benefits of freelance lawyering, but also creates a comprehensive resource on the freelance practice of law.

About the Author Kimberly Alderman is a lawyer, writer, and professor who has lived in Vermont, Alaska, the Virgin Islands, and New Mexico. In the course of her travels, Kimberly built up a thriving freelance law practice. Alderman is an expert on the law pertaining to ancient and historical objects and sites. She has appeared across the country to speak on cultural property issues, and has been interviewed by NPR, BBC, and *The Art Newspaper*. Alderman teaches at the University of Wisconsin Law School. Born and raised on the east coast, Alderman received a Bachelor's degree from the University of Maryland at College Park, a Master's degree in International Art Crimes Studies from ARCA in Italy, and a Juris Doctorate from Howard University School of Law in Washington, D.C.