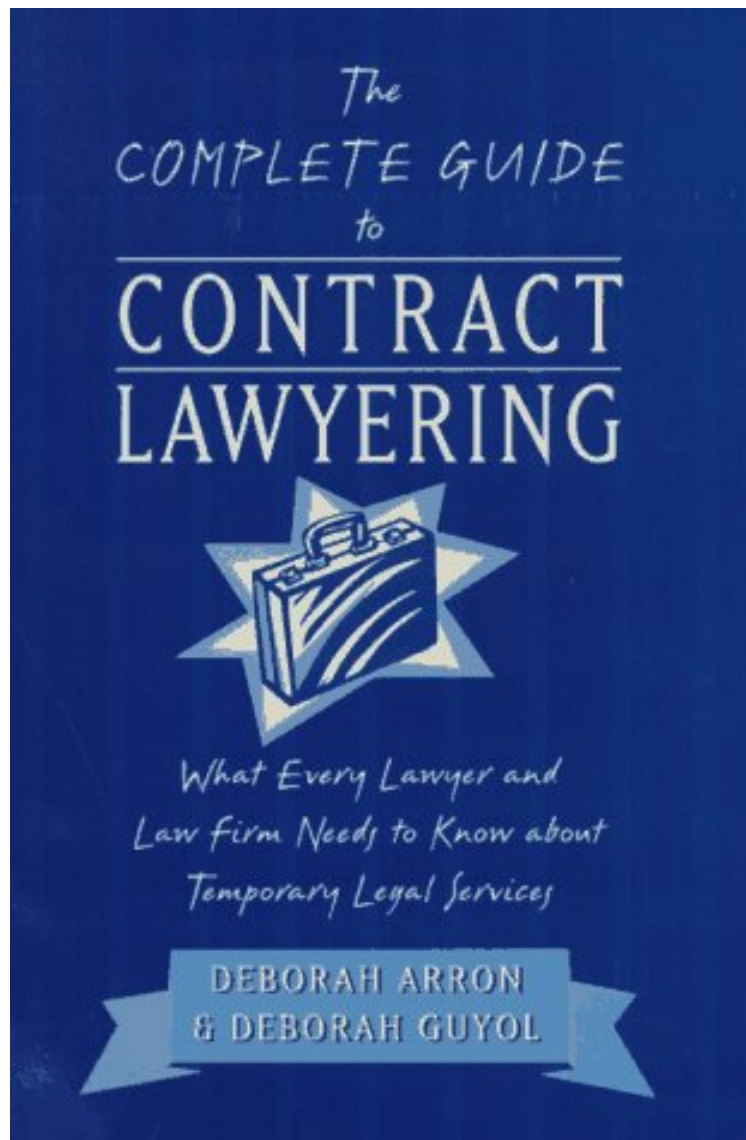


(Download ebook) The Complete Guide to Contract Lawyering: What Every Lawyer and Law Firm Needs to Know About Temporary Legal Services

The Complete Guide to Contract Lawyering: What Every Lawyer and Law Firm Needs to Know About Temporary Legal Services

Deborah Arron, Deborah Guyol

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Describes how practicing lawyer, law firm administrators, or recent law school graduates can take advantage of the growing opportunities in temporary legal work while navigating the drawbacks. Discusses rate-setting, state and local ethical opinions, malpractice liability and coverage, and contains sample agreements and a national roster of lawyer placement agencies.

From Scientific AmericanArron and Guyol detail the benefits and risks in contract relationships. Written in a tightly organized style, the book is organized by topic and interest area. You can focus on contracting as a process, as a contractor, or as a firm. Arron and Guyol lead you step-by-step through several "how-to" guides that will help determine your suitability for and compatibility with contract arrangements. If you're recent graduate, or a managing partner - or somewhere in-between - The Guide will help determine if contracting is right for you. This is a comprehensive resource aimed at both the contract attorney, and those considering using temporary lawyers. We know of no other resource which addresses this phenomenon in this level of detail. -- ABA's Law Practice Management MagazineFrom the AuthorIn the early 90s, I noticed a new trend among the lawyers in transition I was meeting in my work as a national public speaker and consultant on career development for lawyers. Many of them were working on a temporary or "contract" basis with law firms, solo practitioners, and corporations. Some worked this way in order to get into the profession; others, for career flexibility; still others, as a way of financing their journey out. When I decided to write a "how-to" book on the subject, I was put in contact with my co-author. She is an Oregon contract lawyer and coordinator of the Oregon Women Lawyers Contract Lawyer Referral Service (comments by co-author Deborah Arron). Our collaboration resulted in a book I can proudly say tells you everything you need to know about working as a contract lawyer, or hiring one. We've covered everything in detail -- from deciding whether this is an arrangement that makes sense for you, to pricing your services, getting business, and dealing with ethical, malpractice and tax consequences. You won't be disappointed.