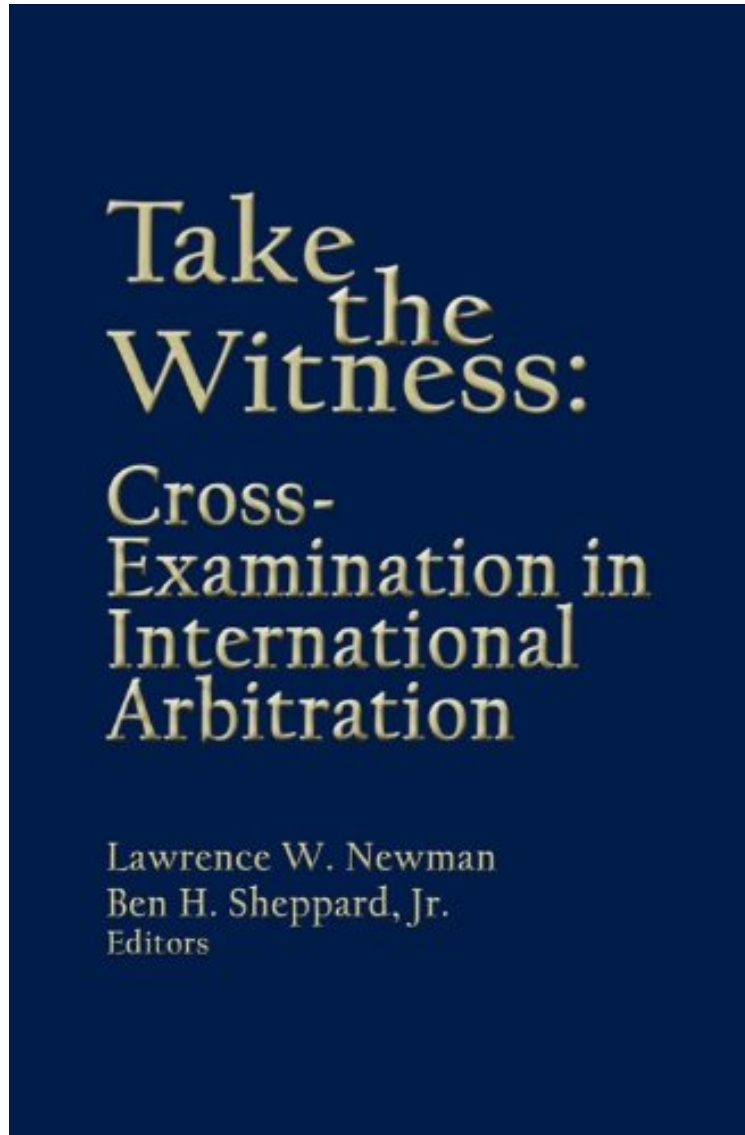


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Take the Witness: Cross Examination in International Arbitration

Lawrence W. Newman, Ben H. Sheppard
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An all-star set of contributors present a superb collection of essays on a topic vital to international arbitration. -- William Park, Professor of Law, Boston University; Of Counsel, Ropes Gray, Boston; President, London Court of International Arbitration (LCIA) A remarkable collection of essays about cross-examination in international arbitration, from a host of leading practitioners and arbitrators; the contributions are both thoughtful and practical, and should be required reading for anyone involved in international arbitration. -- Gary Born, Partner and Chair of the International Arbitration Practice Group, Wilmer, Cutler, Pickering Hale Dorr LLP, London. We often hear that cross-examination in international arbitration requires both generic and specific cross skills. We do not often hear, at least outside of private LCIA-Tylney Hall type sessions, enough about the specific skills. This has changed with Larry Newman's and Ben Sheppard's *Take the Witness: Cross Examination in International Arbitration*. In this important new how-to book, over 25 international arbitration experts -- yes, including many leading international arbitrators who will be deciding your cases based on your examinations -- offer 22 chapters on carefully selected topics. These range from the concrete (cross-examining technical, legal and financial experts;) to the not-so-concrete (intuition in cross-examination, where to start and when to stop a cross, when to be friendly and when to impeach). Particularly welcome, for the real-life international arbitration world, are the chapters on cross-examination under tight time limits, cross-examination before civil law arbitrators, and preparing for cross-examination without discovery. -- Lucy Reed, Partner and Co-Head of the International Arbitration Practice Group, Freshfields Bruckhaus Deringer LLP, Former President of the American Society of International Law. About the Author LAWRENCE W. NEWMAN (CO-EDITOR) conceived the idea of this book. Mr. Newman received his initial courtroom experience in his five years as an Assistant United States Attorney in the Office in the United States Attorney for the Southern District of New York, after which he joined the litigation department of the New York office of Baker McKenzie. That department, under his direction, focused on international litigation and arbitration and became the leading law office in the world (in terms of number of cases) in the representation of claimants against Iran in arbitration at the Iran-United States Claims Tribunal in The Hague. Mr. Newman has represented claimants and respondents in commercial and investment arbitration proceedings in the United States, Europe and Latin America. He also sits as an arbitrator in cases involving international matters. BEN H. SHEPPARD, JR. (CO-EDITOR) is a Distinguished Lecturer and Director of the A.A. White Dispute Resolution Center at the University of Houston Law Center. From 1969 through 2005 he practiced at Vinson Elkins L.L.P. where he was a Partner and co-chair of the firm's international dispute resolution practice. His practice focused on litigation and arbitration, both as counsel and as arbitrator. He has served in international and domestic arbitrations as sole arbitrator, tribunal chair, party-appointed arbitrator and on tripartite tribunals selected from institutional rosters. He was chair of AAA/ICDR task force that promulgated the 2006 amendment to the ICDR International Arbitration Rules establishing a pre-arbitral emergency arbitrator procedure.